

Lanpartners S.r.l is a leading IT service provider that collaborates with professional firms, SMEs, and various companies as a working partner rather than a simple consultant. Their mission is to offer comprehensive, turnkey IT services, ensuring that all aspects of Information Technology function seamlessly so that their clients can focus on their core business operations

Business / Technology Challenge:

Lanpartners faced significant challenges with their existing backup solution, Unitrends. The main issues included:

- **High Costs:** The existing solution was expensive to maintain.
- **Inefficiency:** Backup and recovery processes were slow, leading to prolonged recovery times that affected business continuity.
- **Complex Management:** Managing backups across a virtualized environment was cumbersome, leading to operational inefficiencies.
- **Data Integrity Concerns:** Ensuring the integrity of backed-up data was a persistent issue.

Number of Hosts and Virtual Machines:

The infrastructure consisted of 4 hosts and 30 virtual machines, which further complicated the backup management due to the limitations of their previous solution.

The Storware Solution

- **Centralized Management Interface:** Storware provided a reliable, centralized platform to manage backups across their virtual environments, significantly reducing the complexity of operations.
- **Improved Efficiency:** The new solution delivered faster backup and recovery times, which reduced downtime and improved business continuity.
- **Cost Savings:** With advanced deduplication and compression features, Lanpartners experienced considerable savings in storage space and associated costs.
- **Enhanced Data Integrity:** The solution ensured that data integrity was no longer a concern, offering peace of mind and greater confidence in their backup strategy.

Lanpartners highlights:

Storware significantly improved the speed of backup and recovery processes, ensuring that Lanpartners could recover from incidents quickly and with minimal disruption. Enhanced data integrity and robust security features ensured that the backups were reliable and trustworthy.

The solution scaled seamlessly with Lanpartners' growing infrastructure, accommodating new virtual machines and hosts without requiring significant additional resources or changes to the backup strategy.

Conclusion:

The successful implementation of Storware's backup and recovery solution allowed Lanpartners S.r.l to overcome the challenges of their previous backup system. By providing a more efficient, reliable, and scalable solution, Storware enabled Lanpartners to focus on their business goals with the confidence that their data was securely backed up and easily recoverable.



We recommend Storware solutions for their robust performance, ease of use, and excellent customer support.

Stefano Moglioni

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