

Protecting OpenStack environments:

exigo ag secures cloud infrastructure with Storware Backup and Recovery.



"We were impressed by the personal support and how quickly the Storware team engaged with us. Their security features, especially immutable backup function, allow us to focus on operations, knowing our backups are safe. On top of that, the flexibility to back up to multiple destinations means we can design a strategy that fits our exact needs."

Markus Hartmann

Leiter Operations, Head of Operations

Background

exigo ag is a Swiss IT service provider based in Chur, Graubünden, specializing in cloud infrastructure and managed services. Established in 2000, the company operates two modern data centers located in Chur and Malans, offering services such as Infrastructure as a Service (IaaS), virtual services, web hosting, email solutions, and colocation.

As a trusted Swiss IT service provider, exigo ag underscores its commitment to data security by hosting all data exclusively within Switzerland and maintaining ISO 27001 certification. Serving a client base of over 7,000, primarily across German-speaking regions of the country, exigo ag collaborates with more than 200 distribution partners to deliver reliable cloud and infrastructure services. The company also leads in sustainability efforts, leveraging solar energy and recycling waste heat from its data centers to sustainably heat its office facilities.

Brief information

- Solution: Storware Backup and Recovery for OpenStack
- Industry: IT service provider
- Region: Europe
- Country: Switzerland

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The business challenge

With over two decades of experience in the cloud service domain, exigo ag has developed deep expertise across a broad spectrum of managed service provider tools. In response to recent shifts in the market landscape, the organization made a strategic decision to transition its virtualization platform from Nutanix to OpenStack. However, the current implementation of OpenStack presents challenges, including a lack of support by current backup software. The team at exigo ag began searching for an alternative, prioritizing on such factors:

- Compatibility with the latest OpenStack release;
- Strong and reliable security features;
- Future readiness for Kubernetes integration;
- Personalized and responsive communication with support team.

"We were looking for a reliable partner who could deliver a robust solution to help us to protect our customers' data across Europe"

Antonio Nigro
CEO of exigo ag

Why Storware?

By choosing Storware Backup and Recovery, exigo quickly found themselves well-supported during the onboarding phase. Through the process, exigo team felt confident and reassured, especially as the solution successfully addressed all of their requirements. "We were positively surprised by how easily the company incorporated our technical requirements to secure the environment. Another key point for us was the broad support for backup destinations – it gave us flexibility to offer enhanced data protection to our customers using virtually any type of object storage," says Markus Hartmann, Head of Operations of exigo ag.

Storware solution

Storware Backup and Recovery for OpenStack proved its value at exigo started from the deployment stage. The product provides simple integration with Horizon to ensure a smooth and user-friendly experience.

As exigo ag runs hundreds of virtual machines, reflecting the scale of operations, one of their key requirements was to maintain scalability while ensuring they could protect an increasing number of virtual machines.

Currently Storware provides reliable protection for VMs during the migration process, offering 24*7 real-time monitoring and centralized management. With support for both full and incremental backups, Storware gives exigo the flexibility to adapt their backup strategy over time.

"We really appreciate both the comprehensive functionality and the personalized support we received," says Markus Hartmann, Head of Operations of exigo ag.

Contact

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