

	SILVER	GOLD	PLATINUM
Basic discounts			
New licenses	10%	10%	10%
License renewal	10%	10%	10%
Total discount with Deal Registration			
New licenses	25%	30%	35%
License renewal	25%	30%	35%

**Discount for new licenses** - a discount for new licenses at any partnership level.

**Discount for license renewal** - a discount for the previously registered and won deal/project in case of license renewal.

**Total discount with Deal Registration (DR)** - basic discount + additional discount for DR (based on the partnership level)

Additionally, various marketing activities with Storware can be used to increase the final discount percentage.